

What's Next

***We are, at our very core,
community builders. From
the BOMA Canada team, to
the people that live, work
and play in the buildings
our members own, manage
and supply.***

Index

Forward

Programs

Q & A

Advocacy

Thought Leadership

Celebration

Q & A

Team

3

5

15

16

19

27

30

31



we are continually in awe of how generous the commercial real estate industry is.



Benjamin Shinewald

With the upcoming launch of BOMA BEST 4.0 and the recent launch of BOMA Plus Janitorial Services Accreditation, 2023 will be a year like no other for BOMA Canada. And sometimes, you must look back to appreciate where you're going. 2022 was a year at BOMA Canada that should be reflected upon.

First, we have to look at the BOMA Canada team, which almost doubled in size and, at the same time, more than doubled in talent. Watching them learn to work together, challenge each other's strengths and push to find even more has been fascinating. They are an industrious bunch, full of ideas and an endless capacity to get things done. And get things done we did, and we will continue to!

As always, we are humbled by the endless support of our members, industry leaders who graciously and relentlessly give up their time and share their experiences and expertise in all facets of what we do. From the hundreds - yes hundreds - of volunteers who contributed to the development of the BOMA BEST 4.0 content and platform, our new BOMA Plus Janitorial Services Accreditation, and to those who volunteered their time and talent for our thought leadership pieces, we are continually in awe of how generous the commercial real estate industry is.



Myron Keehn
Vice President, Air Service & Commercial Development
Edmonton International Airport



Benjamin Shinewald
President & CEO
BOMA Canada



PROGRAMS

It takes more than a brilliant team to build a great program, especially if what's being addressed is so complex, broad, and so far-reaching that one team would only have some of the required information and context. That is why for both BOMA BEST 4.0 and BOMA PLUS Janitorial Services Accreditation we relied on hundreds of industry experts to share their knowledge, insight, and ability to debate with their colleagues to find the most complete answers.

*The more people we reach,
the more people will
participate in the transition
to zero carbon, the quicker
the change will be.*

BOMA BEST: A roadmap to sustainability

PROGRAM

BOMA BEST

North America's largest environmental assessment and certification program recognizes excellence in energy and environmental management and performance in commercial real estate.

+
3,600
Actively Certified

7
Asset Types

+
7
Countries



BOMA BEST: Results take time and a pathway to follow

REAL
VOLUME

+662,378,193
square feet certified



WATER
INTENSITY

36%
reduction in annual
water use intensity



REDUCED
WASTE

+1 in 4
buildings achieved
70%+ diversion rates



REDUCED
GHG EMISSIONS

+84%
reduction in annual
GHG emissions

LOWERED
ENERGY INTENSITY

+25%
reduction in annual
energy use intensity

What's Next

BOMA BEST 4.0 Carbon Neutral, From Aspiration To Destination

PROGRAM

BOMA BEST 4.0

Our new platform and content will provide accessible, performance-focused reporting tools and roadmaps that assist our members in achieving their Sustainability, Smart and Healthy building objectives. The following tools will be integrated into our new platform:

- Broader Reporting & Benchmarking
- Interactive Dashboards
- Checklists
- Corporate Document Library
- Recommendation Roadmaps



Sustainable Buildings

Setting the path for better building performance and operation by facilitating continuous improvement in all aspects of the built environment.

Launching April, 2023



Smart Buildings

Defining how building owners and managers can better manage their buildings and leverage technology to realize significant value in their assets.

Launching April, 2023

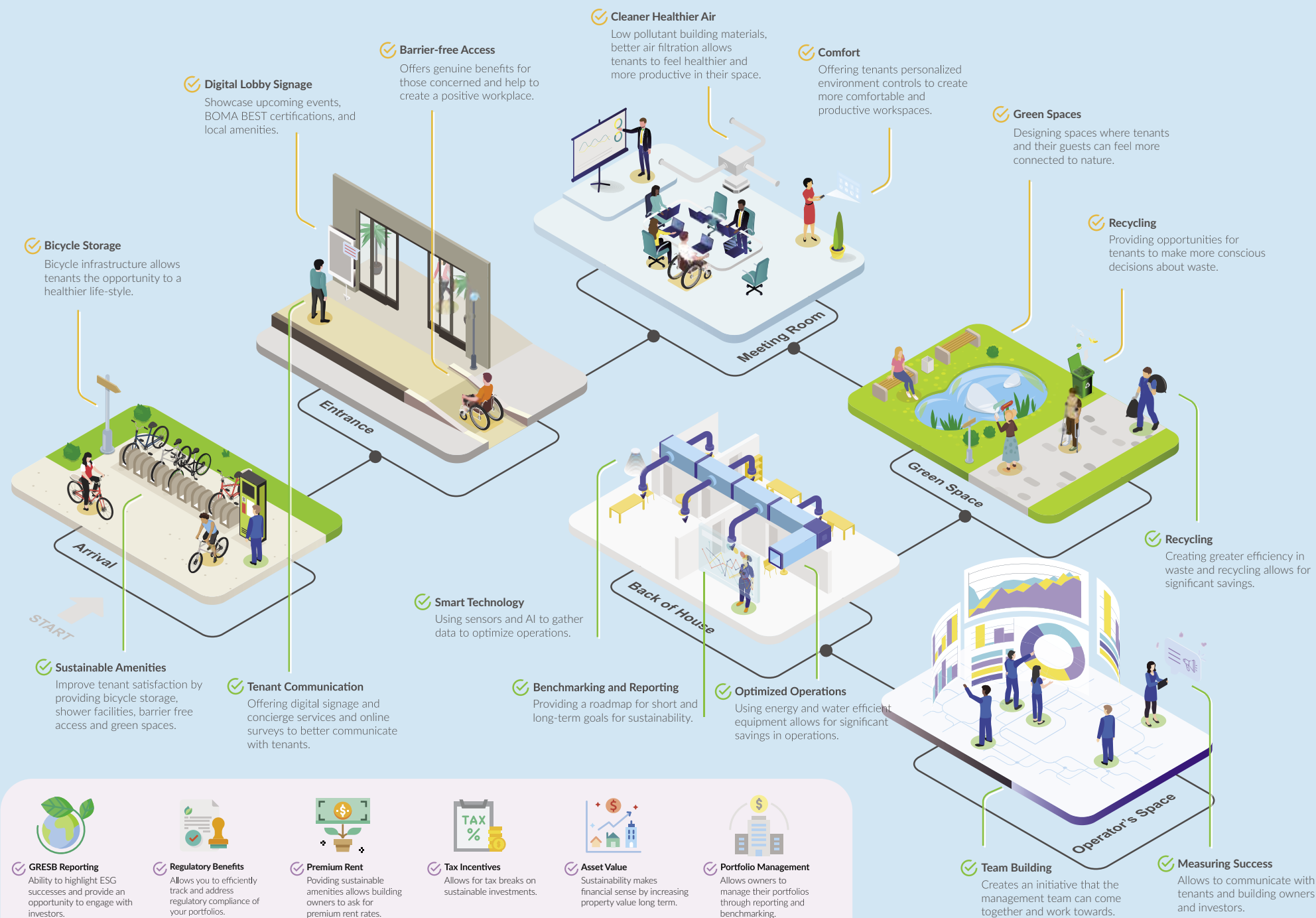


Healthy Buildings

Providing an operational roadmap for healthier buildings which in today's environment is critical in attracting and retaining tenants.

Pilot To Be Announced

BOMA BEST 4.0 - Our new platform and content will provide an accessible, performance-focused program



GRESB Reporting
Ability to highlight ESG successes and provide an opportunity to engage with investors.



Regulatory Benefits
Allows you to efficiently track and address regulatory compliance of your portfolios.



Premium Rent
Providing sustainable amenities allows building owners to ask for premium rent rates.



Tax Incentives
Allows for tax breaks on sustainable investments.



Asset Value
Sustainability makes financial sense by increasing property value long term.



Portfolio Management
Allows owners to manage their portfolios through reporting and benchmarking.

BOMA PLUS: Helping vendors and property managers

PROGRAM **BOMA PLUS** Janitorial Services Accreditation

BOMA Canada was proud to announce the launch of the BOMA Plus Accredited Vendor: Janitorial Services. It was designed to assure building owners, managers, tenants and guests that their janitorial service provider's management systems and operations are structured to deliver consistently high-quality service. Service Providers can enhance their market reputation and provide their clients with the confidence to know they have met third-party-verified requirements and can demonstrate the highest level of quality is being met at their facilities.



KEY INDICATORS



1. Business Information



4. Business Practices



7. Infection Control and Prevention



2. Health & Safety



5. Quality Control



8. Procurement and Inventory Planning



3. Environmental



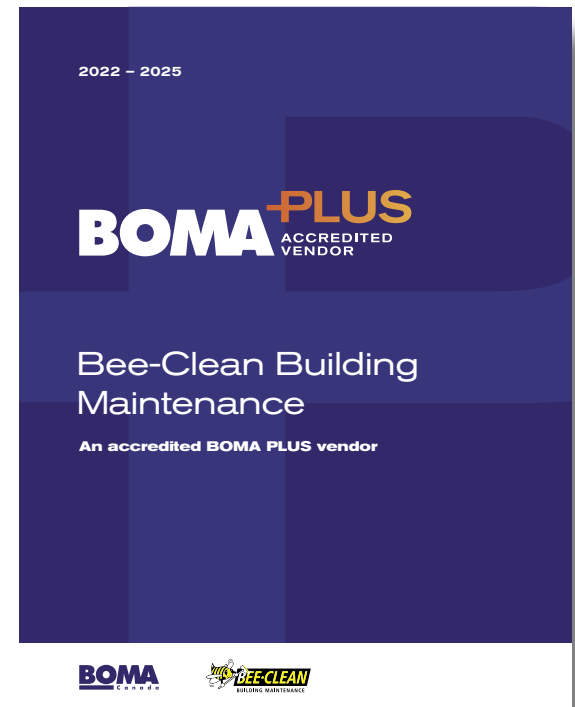
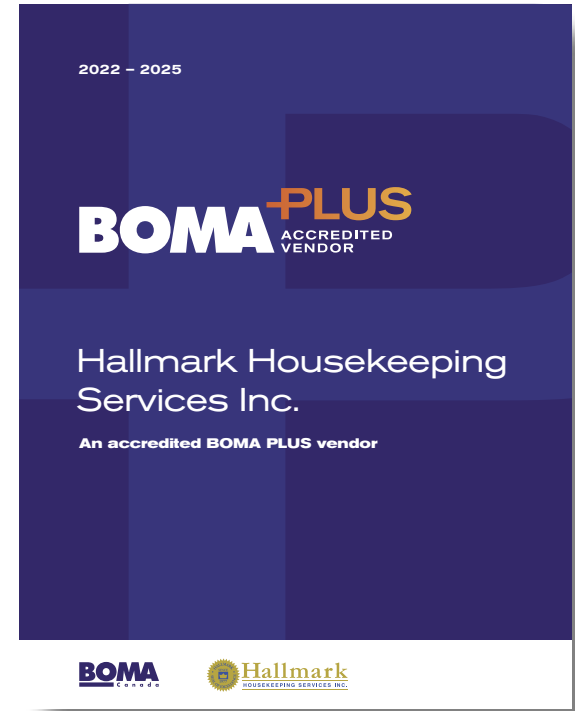
6. Communications, Training and Competency

BOMA PLUS: And it is just the beginning

PROGRAM

BOMA PLUS **Janitorial Services Accreditation**

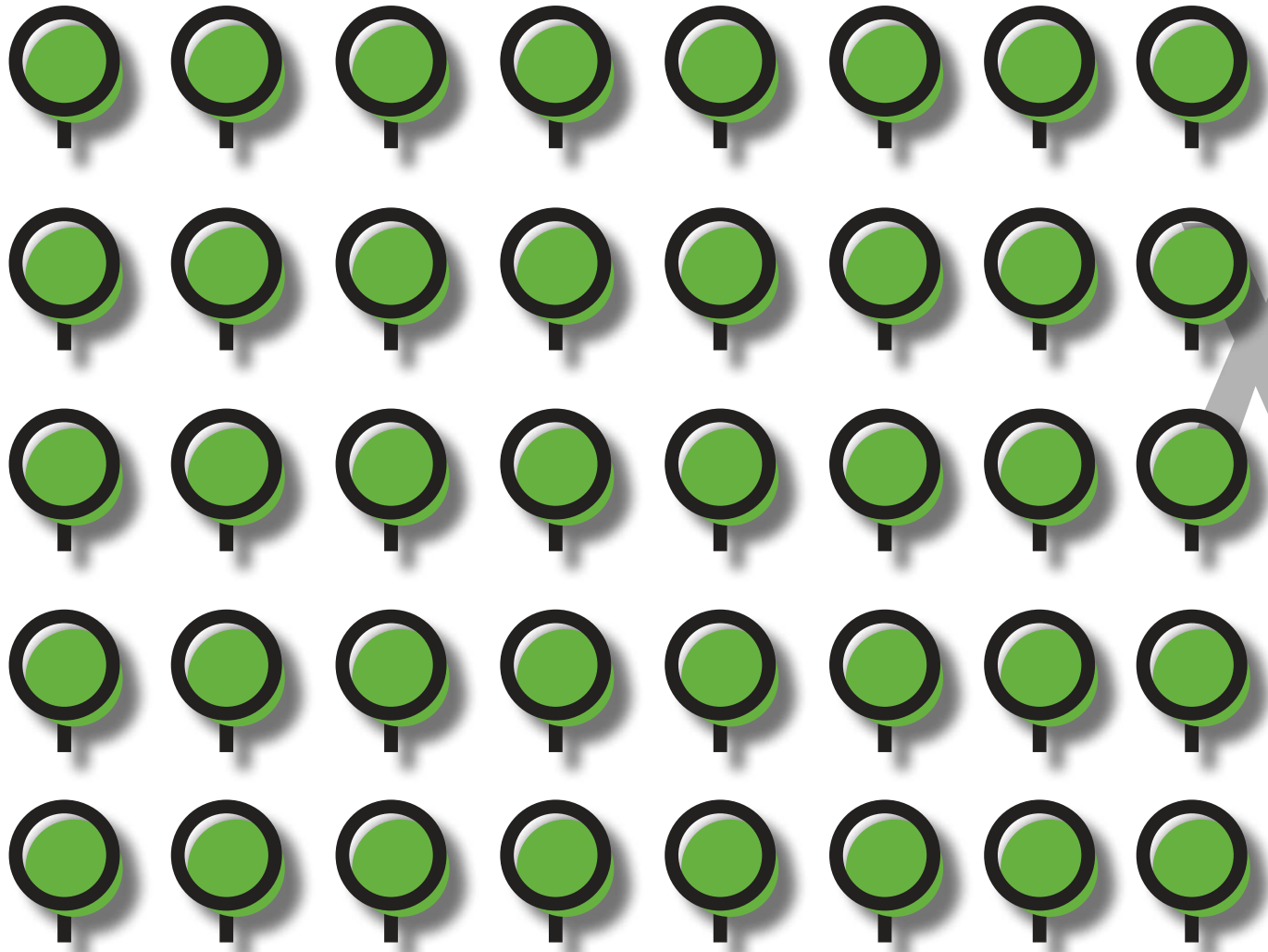
The cleanliness of our buildings has a huge impact on our tenant's or visitors' first impressions. And our janitorial providers play a big role in that when visitors walk into our lobbies or get in our elevators or user amenities. They're getting an impression of how our buildings are being operated. So for us, we want to ensure everyone is working to maintain the highest standards possible. That's BOMA PLUS.





BOMA CANADA 100,000 TREES

Since September 1st, 2019 for every building certified or verified under BOMA BEST we plant 25 trees. In 2022 we planted our 40,000th tree. We're getting there.



X 1000

BOMA GIVES BACK

Supporting the treatment and care of mental health has never been more critical. That was why the entire BOMA Canada team was focused on making our first BOMA Gives Back a success. During BOMEX PEI, we sold BOMA Canada Toques and Baseball Hats, with 100% of the proceeds going to the PEI chapter of the Canadian Mental Health Association. We also donated on behalf of every speaker. Thank you to everyone who contributed. Well done!

20%

The percentage of Canadian youth affected by mental illness.

50%

Teenage girls twice as likely to be impacted by mental illness than teenage boys.

25%

Percentage of Canadian adults that will seek help for a mental illness.





Suhaila Cappuccino
BOMA Manager, Program Operations

Joanna Sugunathazan
BOMA BEST Program Coordinator

Q: What do you want to hear about Diversity, Equity and Inclusion (DEI)?

J: We're all in this together and need to learn from each other. So that being said, I think I want to hear transparency and honesty about what's working and what's not working when it comes to DEI. And it's beneficial to hear people's personal experiences, whether they are part of the majority or come from underrepresented groups.

S: Some people look like us or have similar backgrounds as us that have been in this industry for decades. And it's so useful to hear what the experiences that they've had and how they processed it and how they think about it differently now, knowing the information we know now. There need to be platforms where someone can speak about their personal experience to a wide range of audience members, which is so important, and you don't want to give us blanket messages.

J: Yes. If I go to an event and I hear someone's experience like that and they put words to maybe something that I've experienced that I didn't know was not fair to me, and I didn't know how to verbalize that. Then I'm like, okay, now I have a better understanding of the bar for respect, equity, inclusion, and all these things. I have a better experience of how I'm supposed to be treated and what the workplace should look like. So that's why it's so important to be honest and transparent. And if we're all gathering at these industry events, let's take that opportunity to be that transparent. If people are comfortable doing that, it's just such a unique opportunity that you're only sometimes privy to.

S: People build these systems and processes and do corporate work in the industry or any other industry. But we have to address the people side of it. I know we are still a business first; of course, you have to address and understand people's behaviour, that's inclusions, that's the people side, and all this can still fit the agenda and the bottom line work.



Advocacy has evolved, and transparency has replaced backroom politics. It's about sharing best practices, learning from each other, and asking tough questions about the political landscape of issues that matter to commercial real estate and what's needed to overcome resistance to the change we need to see. We need to support innovative strategies and forge stronger alliances to amplify our collective voice.

If you look at advocacy as community building, working with various levels of government. You can see the sense of connection grows, along with a willingness to help shape the world around us.

Advocacy: Shifting priorities, repurposing resources, accelerating policy development, and more. In this new environment, tried and tested advocacy tactics like face-to-face interactions, ad hoc hallway conversations, and informal chats are no longer viable options.



Existing Building Commissioning (EBCx)

Member of Working Group with the Natural Resources Canada (NRCan)

Natural Resources Canada (NRCan)

Member of working group on Canadian Green Building Strategy

National Research Council (NRC)

Special research on decarbonization of the construction/building sector



Canadian Standard Association (CSA)

Executive Committee on Intelligent Building Systems Code

CSA's Working Group

Data Structure under Intelligent Building Systems Code

CSA's Climate Resilience Advisory Panel

Advisory Council to help develop a resilience framework for CRE



Institute for Catastrophic Loss Reduction

Insurance Advisory Committee representing CRE interests

IESO Stakeholder Advisory Council

Representing broader CRE interests

Work Force 2030 Steering Committee

A CaGBC initiative to advance low-carbon skills in the building sector



Circular Economy in Real Estate

A collaborative project with Circular Economy Leadership Council

Building Systems Program (PDAC)

Conestoga College, providing CRE-specific input for the program, course development & employment

Green Button Alliance

Affiliate member to advance easy and timely access to utility consumption data



THOUGHT LEADERSHIP

Thought leadership has always been about sharing aspirational, research-driven content that drives change and creates educational value. This is what drives BOMA Canada's content development. It is also what drives industry thought leaders, who generously share their time, knowledge and ideas in helping us develop our thought leadership resources.

Convening the experts and catalyzing change: reaching out to an already engaged and motivated membership to educate, promote new ideas and directions, and make a difference.

THOUGHT LEADERSHIP Guides

PROGRAM Keeping Members Informed

One of the most rewarding experiences for the BOMA Canada team is the unconditional support the industry provides us. From the most influential thought leaders in the industry to emerging leaders, they are more than willing to donate their time, experience and expertise. That is why our guides have been such a success. To date, we've produced twenty-eight guides and every year, industry members approach us to create more. 2022 was no different, as we published six new guides - each one addressing a unique issue from the perspective of the commercial real estate industry.

We are looking forward to what 2023 will lead us to.



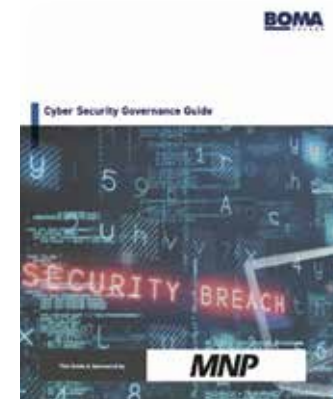
[Download Guide](#)



[Download Guide](#)



[Download Guide](#)



[Download Guide](#)



[Download Guide](#)



[Download Guide](#)

THOUGHT LEADERSHIP

Webinars and Courses

LIVE
webinars



- 1 An Introduction to BOMA PLUS [CLICK TO PLAY](#)
- 2 HVAC & Omicron, What Landlords Need To Know [CLICK TO PLAY](#)
- 3 Introduction to BOMA BEST 4.0 [CLICK TO PLAY](#)
- 4 Cyber Security Considerations for Commercial Buildings
- 5 Circular Economy - Application to Commercial Buildings

- 1 Planning Resilience Workshop
- 2 RETScreen Expert Training

LIVE
courses

The Future Starts Here...

A Day In The Life

One of the more significant challenges facing commercial real estate is that there is no clear educational route to arrive there. People typically fall into the industry. Despite this challenge, commercial real estate has some extremely talented emerging leaders who have not only found their way into the industry but have flourished.

BOMA Canada has created a video series highlighting some of these talented individuals in our Day In The Life series. Madeleine-Jane Brammer Lavoie of Devimco Gestion Immobilière is our first bilingual participant. And we are so proud to record our first French video.



The BOMA Team got busy this year speaking at some interesting places, including...

Cop27
Egypt

RealComm
Orlando

Green Button
Toronto

**BAE
Conference**
Toronto

**National
Advisory
Council**

**ESG - A Path
Forward**
Mexico

**BOMA
International**
Nashville

**Canada Green
Building Council**
Toronto

RealComm
Toronto

BOMEX
PEI

Climate Wise
Toronto

**Conestoga
College**
Toronto



THOUGHT LEADERSHIP BOMEX

CONNECTING WITH
REAL VALUE

+ **500**
Attendees (Sold Out)

+ **45**
Speakers

2
Keynotes

10
Education Sessions (SRO)

Keynotes
Inspiring



Education
Sold out sessions



Recognition
Celebration of excellence



Sponsors
Saw great returns



THOUGHT LEADERSHIP BOMEX



A SHOUT OUT TO OUR SPONSORS



BOMEX SPONSORS

MEDIA SPONSORS		

Shouldn't
everyday be
earth day?

BOMA
Canada

Proud Members of Planet Earth




CELEBRATION


Celebrations are important, it is one of things that all cultures do. It's about reflecting on a milestone and building a culture. It creates a sense of gratitude while building community. It also leads people to think about future possibilities. And best of all it's fun.

Celebrating is important. It builds culture, recognizing a job well done and giving your team a collective high five. At the BOMA Canada Awards Gala, it is very much a team event.


Toby Awards continued...

INDUSTRIAL BUILDING 

KENNEDY MATHESON INDUSTRIAL COMPLEX | 550 & 570 Matheson Boulevard East; 5655 Kennedy Road Mississauga, ON



Owned by: 3883281 Canada Inc.
Managed by: Menkes Property Management Services Ltd.

RENOVATED BUILDING 

YONGE SHEPPARD CENTRE | 2 Sheppard Avenue East, 4881 Yonge Street and 4841 Yonge Street North York, ON



Owned by: RC Sheppard Centre LP (RioCan REIT)
Managed by: RioCan Management Inc.

RETAIL BUILDING - ENCLOSED UNDER 1 MILLION SQ. FT 

AVALON MALL | 48 Kenmount Road St. John's, NL



Owned & Managed by: Crombie REIT

RETAIL BUILDING - OPEN AIR/STRIP 

BROOKLIN TOWNE CENTRE | 5969 Baldwin Street South Whitby, ON



Owned by: First Capital (Brooklin) Corporation
Managed by: First Capital Management Services LP

SUBURBAN OFFICE PARK - MID RISE 

2265-2275 UPPER MIDDLE ROAD EAST | 2265-2275 Upper Middle Road East Oakville, ON



Owned by: 2265 Upper Middle Nominee Inc. and 2275 Upper Middle Nominee Inc.
Managed by: Fengate Asset Management



The Outstanding Building of the Year (TOBY) Awards salutes the stars of the commercial real estate industry, recognizing quality in commercial real estate buildings and excellence in building management. Judging is based on building standards, community impact, tenant relations, energy conservation, environmental, regulatory and sustainability practices, emergency preparedness and security standards, and the training of building personnel. All entrants must be BOMA BEST® certified.

UNDER 100,000 SQ. FT.



85 HANNA AVENUE | 85 Hanna Avenue
Toronto, ON



Owned by: First Capital (King Liberty - Retail/Office) Corporation
Managed by: FCR Management Services LP

100,000 - 249,999 SQ. FT.



130 BLOOR STREET WEST | 130 Bloor Street West
Toronto, ON



Owned by: 130 Bloor CREIF Inc.
Managed by: BentallGreenOak (Canada) Limited Partnership

250,000 - 499,999 SQ. FT.



HSBC PLACE | 10250 101 Street Northwest
Edmonton, AB



Owned by: Alberta Investment Management Corporation (AIMCo)
Managed by: Epic Investment Services

500,000 - 1 MILLION SQ. FT.



33 YONGE STREET | 33 Yonge Street
Toronto, ON



Owned by: The Canada Life Assurance Company & 1213763 Ontario Inc.
Managed by: GWL Realty Advisors Inc.

CORPORATE FACILITY



NORTH YORK SQUARE | 45-47 Sheppard Avenue East
Toronto, ON



Owned by: Crown Realty III Limited Partnership
Managed by: Crown Property Management Inc.

HISTORICAL BUILDING



250 UNIVERSITY AVENUE | 250 University Avenue
Toronto, ON



Owned by: 250 University Holdings Limited
Managed by: Northam Realty Advisors Limited



The Earth Awards are BOMA Canada's recognition of excellence in resource preservation and environmentally sound commercial building management and are presented to buildings that have made significant efforts to address environmental issues faced by both older and newer buildings. All entrants must be BOMA BEST certified.

OFFICE BUILDING



25 YORK STREET | 25 York Street
Toronto, ON



Owned by: Menkes Union Tower Inc. Managed by: Menkes Property Management Services Ltd.



BOMA Canada's Pinnacle Awards recognize organizations and industry service providers that represent a standard of excellence to which all BOMA members and their employees should aspire. The Pinnacle Awards recognize innovation, teamwork, outstanding service and commitment to clients.

ABOVE & BEYOND

COLLIERS INTERNATIONAL
(ASHLEY PENNY - RAILYARD MALL)



CUSTOMER SERVICE

TRIOVEST REALTY
ADVISORS INC. | 700 University Avenue
Toronto, ON



INNOVATION

PINCHIN LTD. | 42 Dorey Avenue
Dartmouth, NS





BOMA Canada's Chair's Award is bestowed for longstanding leadership and outstanding commitment to the success of BOMA in Canada and the commercial real estate industry.

ANNE MARIE

AEROTERM | Dorval, QC





The Elaina Tattersdale Sustainability Champion Award recognizes an "unsung hero" in the BOMA Canada membership who champions sustainability at any level within the commercial real estate community.

NISHA AGRAWAL

QUADREAL PROPERTY GROUP | Vancouver, BC





The BOMA Canada Emerging Leaders Award recognizes leadership, initiative, and/or service to the commercial real estate community by BOMA members who are 35 years or younger.

JED GROENENBOOM

BOREAL FIRE PROTECTION INC. | Edmonton, AB






The BOMA Canada Rick Hansen Foundation Accessibility Challenge Award is given to a BOMA Canada member whose site has received the highest Rick Hansen Foundation Accessibility Certification score.

980 HOWE

MANULIFE INVESTMENT MANAGEMENT

Vancouver, BC

Rick Hansen Foundation 



The BOMA Canada Member of the Year Award, which recognizes a BOMA member who has demonstrated leadership initiative, and/or service to the commercial real estate community.

ELIZABETH HAN

WARRINGTON PCI MANAGEMENT

Vancouver, BC

 WARRINGTON PCI MANAGEMENT



BOMI Education Canada Vyetta Sunderland Scholarship Award winner

PAOLO CORDOVADO

AVISON YOUNG | Oakville, ON







The BOMA PLUS Vendor Accreditation Program – Janitorial, assures that companies who have gone through the program are professional, well-regarded vendors and suppliers. It will help building users of all kinds – tenants, customers, suppliers, managers and more – live and work more sustainably, efficiently and safely.



Canadian Winners on the International Stage



Historical Building: **Canada Life Building**, Toronto. Owned by the Canada Life Assurance Company and managed by Great-West Life Realty Advisors.



Industrial Building: **6990 Creditview Road**, Mississauga, owned by MNBP Single & Flex Holdings Inc. and managed by QuadReal Property Group.



Corporate Facility: **190 Simcoe Street**, Toronto. Owned by the Canada Life Assurance Company and managed by Great-West Life Realty Advisors.

Q & A

Victoria Papp
Director, Strategy and Innovation

Josimar Herrera
BOMA BEST Program Coordinator

Q: What are some key industry themes in the upcoming year?

V: I love this question – but maybe before we look forward, we need to look back and see what this year brought us. It seems now, more than just the industry is focusing on existing building stock. There's a fundamental shift globally toward greater sustainability. Even though our industry has done well, we need to set our goals even higher. It's about improving operational excellence and recommissioning existing building stock, which will be at the forefront of every discussion.

J: There's no doubt that climate change has become immediate. A couple of years ago, we used to talk about setting targets for 2030 and 2050, and they seemed distant. Nowadays, the word "decarbonization" is heard more and more in different forums. We have made it part of every conversation and with good reason. Our sector is a significant source of emissions, and the importance of net-zero commitments and actions from stakeholders is high.

V: Decarbonization, net zero emissions, resilient buildings... they're the key themes globally, which is what it needs to be. The building sector was front and centre at COP27, with several events tailored for the industry. And there are several building initiatives launching, some directly correlated to net zero and decarbonization in the built environment. You know that the building sector will be an even more significant presence next year at COP28, and it's the only way we're going to achieve substantive sustainable development goals.

J: I'm optimistic. CRE continually shows that it's one industry that's committed to sustainability. You know we won't be able to achieve our goals without building the capacity within the industry. We need a workforce that has the right skills, and that's the challenge. We need to make sure they have access to the knowledge and tools necessary to face the challenges that will be more technical. We know the future will be more electrified, that hydrogen will play a major role and energy storage have to be further developed. This is the moment, the world keeps moving, but our future is now.



TEAM

When Aristotle said, “The whole is greater than the sum of its parts.” he was thinking about getting something done, not a great team. When we started thinking about building a great team, we started looking at the parts first. And the traits of a great teammate, how to be selfless, how to support each other and how to take great ideas and make them even better together. And at the end of the day, they want to hang out a little longer.

I can't believe you work as hard as you do, and still have this much fun together. Well done!

“

Randal Froebelius

BOMA Fellow

Chair, BOMA International

Comment to the BOMA Team in PEI

The BOMA Canada Team grew a little bit this year!

Joanna Sugunathazan



From DEI to sustainability, Joanna channels her enthusiastic nature to drive for change without missing a beat.

BOMA BEST Program Coordinator

Matthew Chambers



First and foremost, Matthew is an entrepreneur obsessed with sustainability.

Sustainability Consultant

Josimar Herrera



Addressing carbon reduction and climate change is what motivates Josimar every day!

BOMA BEST Program Coordinator

Krista Lachelt



Krista's exceptional reputation is built on forging respectful, genuine, and meaningful relationships.

Director, Sponsorship & Partnership

And grew a little bit more!

Jani Loots



As an architect, it's not surprising Jani likes to build strong, creative teams focused on sustainability.
Senior Director, Sustainability

Henry brings calmness to an area that is definitely in need of his patience.
Finance Manager

Henry Kamau



Noelyn Joseph



Noelyn brings all kinds of enthusiasm to everything she does, and has no problems trying new things.
Events and Marketing Coordinator

Esther Kivaria



Esther has that rare combination of charm and focus which we get to see every day.
Accounts Receivable

Passionate about building high-performance teams Jacques-Yves' biggest role is that of a mentor.
Director of BOMA BEST Operations

Jacques-Yves Bouchard



TEAM

Board of Directors



Myron Keehn - Chair
Edmonton International Airport
Edmonton, Alberta



Michael Di Grappa - Vice Chair
Concordia University
Montreal, Quebec



Neil Lacheur
- Secretary Treasurer
Avison Young, Toronto, Ontario



Adrien J. Deveau - Past Chair
Metergy Solutions
Toronto, Ontario



Dan Bourque
Crombie REIT
Halifax, Nova Scotia



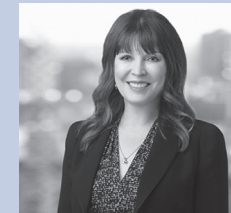
Angela Jackman
JLL Canada
St. John's, Newfoundland



Tim Doherty
Colliers International
Moncton, New Brunswick



Susan Dodsworth
BGIS
Vancouver, British Columbia



Victoria Gabel
Harvard Property Management Inc.
Regina, Saskatchewan



Shawn Hamilton
Canderel Group
Ottawa, Ontario



Lee Thiessen
MNP
Calgary, Alberta



Craig Dunsire
BentallGreenOak
Winnipeg, Manitoba

TEAM

Some Local BOMA Successes



1. Update of the BOMA BC Climate Action Program, including a new Decarbonization Planning Tool
2. Returning BOMA BC membership 95% of pre-COVID levels
3. Successful staff reorganization without negative impact on member services



1. BOMA Edmonton CEO Lisa Baroldi appointed as Vice Chair of the Edmonton Metro Region Economic Recovery Working Group
2. Soft launch of the Indigenous Inclusion and Career Development Project, a first-of-its-kind Indigenous-focused CRE professional training and research program, in partnership with the Oteenow Employment and Training and with the Tribal Chiefs Employment and Training
3. Successfully advocated to pause a provincial proposal that would have shifted a business tax



1. Provided timely and relevant COVID-19 thought leadership, including townhall meetings and daily briefings during the local state of emergency, leveraging BOMA Calgary's seat at the Calgary Emergency Operation Centre
2. Succeeded in aligning the contentious downtown Green Line LRT Project contentious such that it has minimal impact on commercial properties while still best serving the public interest
3. Overcame the obstacles of COVID to run highly successful awards program including with socially distanced judging protocols and a virtual Gala that provided some much-needed good news to the industry



1. Recruited the 200th member of BOMA Saskatchewan and netting positive membership growth for the year
2. Launched a series of programs aimed at addressing the Calls to Action from the Truth and Reconciliation Commission, including focusing the BOMA Education Day on Indigenous issues, bringing in Indigenous speakers and hosting the event at the First Nations University of Canada
3. Added a New Member of the Year Award to our roster of annual awards, naming it after a founding member of BOMA Saskatchewan and BOMA Canada, Lloyd Rogers, who had recently passed away

TEAM

Some Local BOMA Successes



1. Attracted nearly 1,000 participants to the eighth annual Manitoba Building Conference & Expo (after a two-year hiatus due to the pandemic), in partnership with the Winnipeg Construction Association
2. Added to the BOMA Manitoba roster of industry publications, including multiple issues of BOMA INSIDER Magazine, the annual BOMA Commercial Building Directory, and a newly introduced BOMA Industry Compensation Survey
3. Continued to support with the Downtown Community Safety Partnership to improve downtown safety and to improve the building permit and occupancy permit approval process



1. Launched inaugural BOMA Toronto Retail Influencer's Council (BTRIC to drive value for our retail members and the CRE industry, filled with retail-focused industry leaders)
2. Launched BOMA Toronto's inaugural Mentorship Program Pilot (to be announced at the Signature Holiday Luncheon on December 2.) Program is designed to cater to and enhance the careers of both our Emerging Leaders and mid level CRE professionals
3. Chosen to sit on the City of Toronto City of Toronto Climate Advisory Group (CAG), tasked with leading the TransformTO to reduce community-wide GHG to net zero by 2040 or sooner



1. Co-hosted a Mayoral Debate between the top three polling candidates and provided a post-election orientation package and held an orientation session for new councilors
2. Held a "Building Envelope" Industry Day and will issue a related magazine on topics covered at the conference
3. Running a series of communiques and participating in Task Forces promoting the safety, value and importance of going back to work and revitalizing the downtown core. BOMA is participating on two Task Forces addressing this issue and plans to publish communiques jointly with municipal and federal departments

TEAM

Some Local BOMA Successes



1. Successful 2022 Awards program resulting in a Pinnacle Award win at the BOMA Canada Level.
2. Continued promotion of our "BID BOMA" Program (an awareness program encouraging BOMA members to think of other BOMA Members first when procuring goods and services).
3. Preparation and presentation of a white paper outlining the position of the CRE industry in Nova Scotia on the realty tax calculation method.



1. Celebrated the fourth year of the Building Energy Challenge 1.0 with a prestigious gala. <https://defienergie.ca/>
2. Launched the Building Energy Challenge/le Défi énergie en immobilier 2.0 with the support of City of Montreal, Québec government, Hydro Quebec, Énergir, SOFIAC, SQI
3. Won a contract from the City of Montreal to inform the industry of the new regulations with respect to the mandatory reporting of energy consumption data and are now offering training to member.



1. Hosted BOMEX Conference 2022 – a completely sold-out national conference with exceptionally strong industry feedback – on Prince Edward Island
2. Launched an Awards Program for the first time, with seven awards presented in 2022
3. Grew membership despite the pandemic




1. Grew membership despite the pandemic
2. Increased attendance at virtual events, with each virtual event attracting a greater number of attendees than the previous
3. Offered at least one educational session or social event every month despite the pandemic

National Partners

GDI  AINSWORTH

MNP 

dyson 

Beedie/*Built for good* 

 **Refined Data**  **esri** Canada

REEF 

 **MARSH** 

 **BOD** | 
BUILDING OPERATOR DESIGNATION | 
Advancing Careers • Improving Performance

CAPTIVATE
BRING **LIFE** TO WORK

CANADIAN
PROPERTY | **PART OF THE**
MANAGEMENT | **REMI**
NETWORK.COM