

BOMA - Genetec – Related Companies
June 10th, 2020 | Webinar

Welcome

Back to work:
How Technology is keeping properties safe

Genetec™

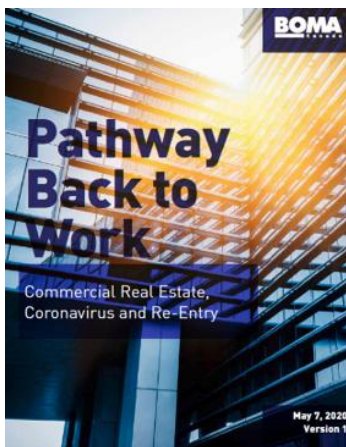
BOMA
Canada

RELATED

About BOMA Canada

Building Owners and Managers Association of Canada

We connect, resource and elevate the commercial real estate industry.



Download the guide at
bomacanada.ca/coronavirus



*BOMA BEST Sustainable Buildings Certification
Program*



Meet the presenters



Ed Seaman

Director of Physical
Security Technology

Related Companies



Nada Ebeid

Business Development
Manager, Canada

Genetec



Ty Miller

Business Development
Manager, USA

Genetec



Benjamin Shinewald

President & CEO

BOMA Canada

MODERATOR

About Related Companies

Transforming urban life

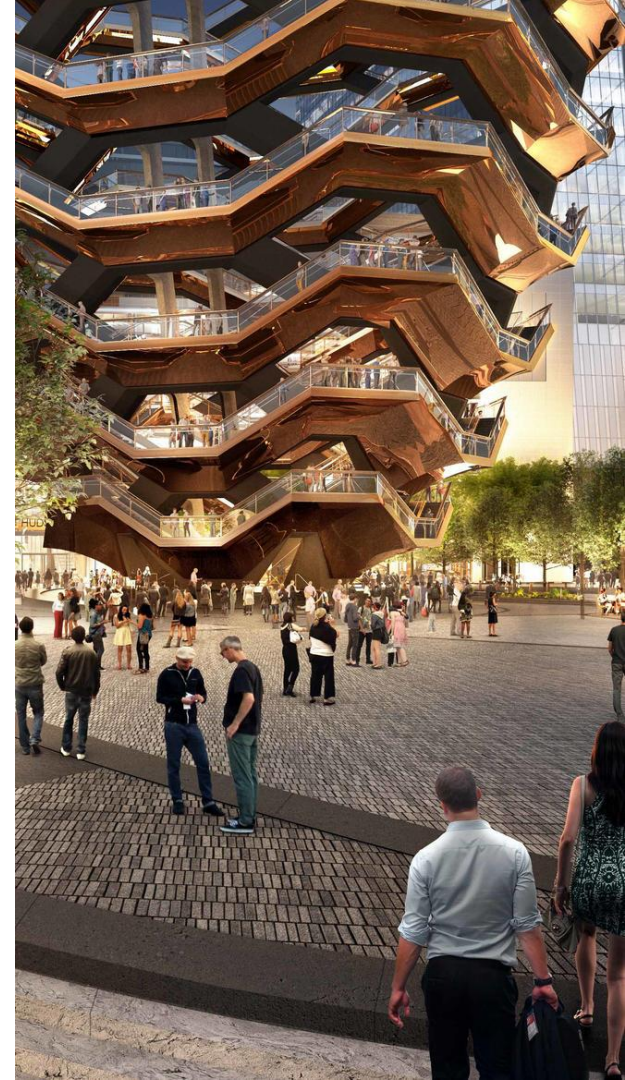
Global real estate & lifestyle company defined by innovation

In business for over 45 years

4000 employees and has offices and developments in Boston, Chicago, LA, San Francisco, South Florida, Washington DC, Abu Dhabi and London

Recent projects: Hudson Yards, Lantern House

Focused on technology, green buildings and innovation



Security Discussion with Related Companies



Ed Seaman

Director of Physical
Security Technology

Related Companies



Ty Miller

Business Development
Manager, USA

Genetec



Benjamin Shinewald

President & CEO

BOMA Canada

MODERATOR

Extraordinary Technology Protecting the not so Ordinary Days

Nada Ebeid

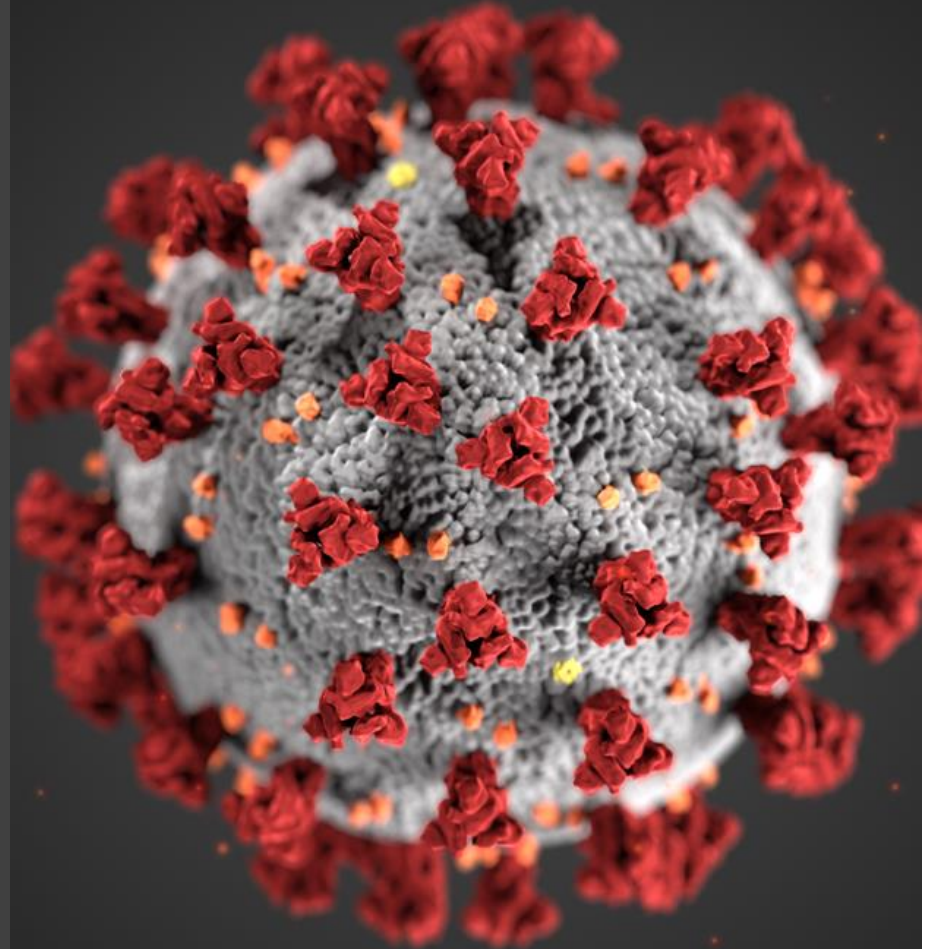
Business Development Manager, Buildings and Industrial

Genetec[™]

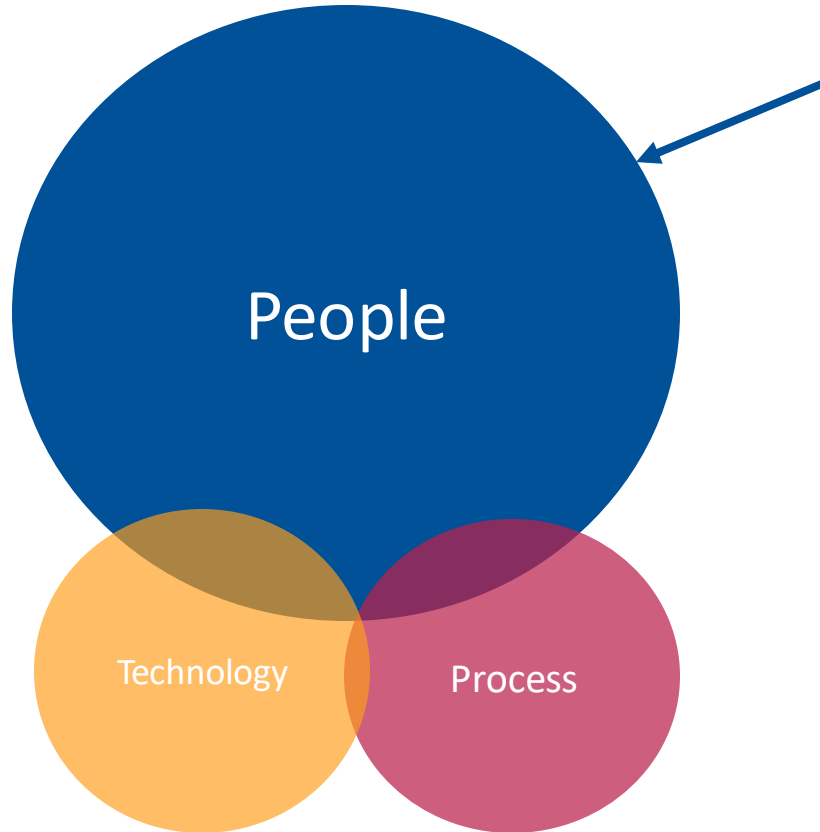


Back to the Workplace - Building Trust and Confidence

- **Feeling of security**
- **Enforcement of new policies**
- **Resource optimization**
- **Decontamination & audits**
- **Legal compliance**
- **Progressive deconfinement – evolving processes**
- **Business Continuity**



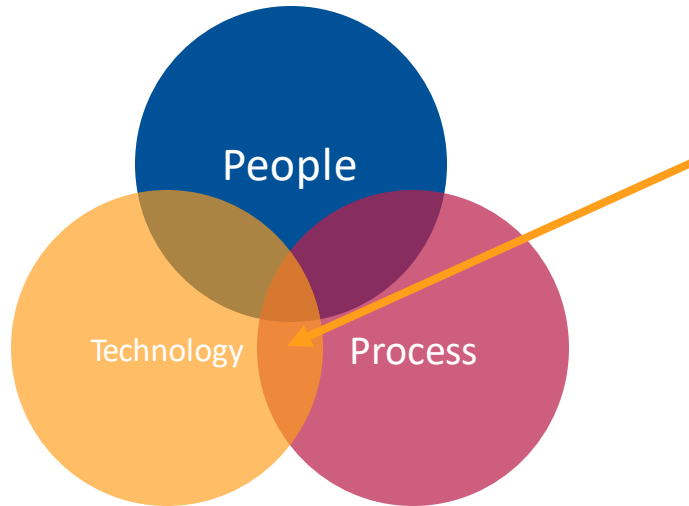
How organizations are complying with COVID measures



Challenges with this manual approach

- Cost of labor increases
- More processes need be created to accommodate more people
- Consistency is difficult
- Risk is higher

Is there a better way?



Greater automation.



Occupancy Management
Safe Access to Buildings

Occupancy Management

SALE



You have the data:



Count people



Visualize



Alert & Manage
occupancy policies



Trigger a set of actions
based on occupancy

Counting People: Options



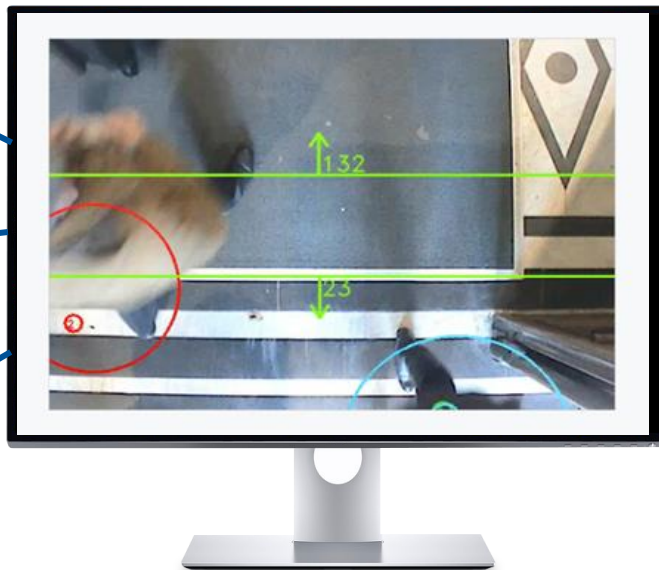
Kiwi Vision People Counting Deep Learning Analytic



Occupancy Estimator Edge analytic



Quanergy LiDAR People Counting sensor



- Three options
- Measure volume of foot traffic
- Capture In's and Out's
- Aggregate multiple doors into an area

Count people

Visualize data

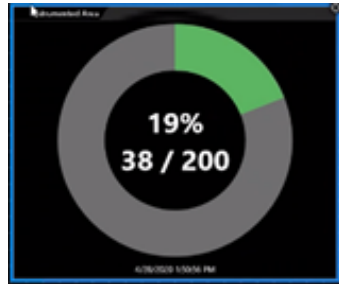
Manage occupancy policies

A better way to make sense of data

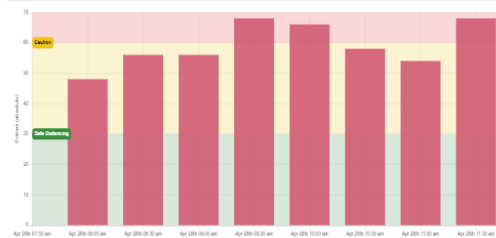
Visualization and Reporting



Dashboard



Widget



People Counting Graphs

Main Building (HQ)	04/28/2020 20:00:00	1	4/28/2020 8:00:00 PM	4/28/2020 8:59:59 PM
Main Building (HQ)	04/28/2020 19:00:00	4	4/28/2020 7:00:00 PM	4/28/2020 7:59:59 PM
Main Building (HQ)	04/28/2020 18:00:00	1	4/28/2020 6:00:00 PM	4/28/2020 6:59:59 PM
Main Building (HQ)	04/28/2020 17:00:00	0	4/28/2020 5:00:00 PM	4/28/2020 5:59:59 PM
Main Building (HQ)	04/28/2020 16:00:00	0	4/28/2020 4:00:00 PM	4/28/2020 4:59:59 PM
Main Building (HQ)	04/28/2020 15:00:00	3	4/28/2020 3:00:00 PM	4/28/2020 3:59:59 PM
Main Building (HQ)	04/28/2020 14:00:00	2	4/28/2020 2:00:00 PM	4/28/2020 2:59:59 PM
Main Building (HQ)	04/28/2020 13:00:00	1	4/28/2020 1:00:00 PM	4/28/2020 1:59:59 PM
Main Building (HQ)	04/28/2020 12:00:00	6	4/28/2020 12:00:00 PM	4/28/2020 12:59:59 PM
Main Building (HQ)	04/28/2020 11:00:00	11	4/28/2020 11:00:00 AM	4/28/2020 11:59:59 AM
Main Building (HQ)	04/28/2020 10:00:00	3	4/28/2020 10:00:00 AM	4/28/2020 10:59:59 AM
Main Building (HQ)	04/28/2020 09:00:00	14	4/28/2020 9:00:00 AM	4/28/2020 9:59:59 AM
Main Building (HQ)	04/28/2020 08:00:00	1	4/28/2020 8:00:00 AM	4/28/2020 8:59:59 AM
Main Building (HQ)	04/28/2020 07:00:00	5	4/28/2020 7:00:00 AM	4/28/2020 7:59:59 AM
Main Building (HQ)	04/28/2020 06:00:00	7	4/28/2020 6:00:00 AM	4/28/2020 6:59:59 AM

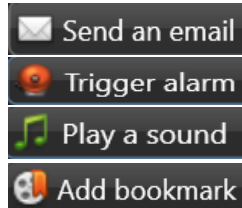
Occupancy Audit Reports

Count people

Visualize data

Alert & Manage Occupancy

Manage occupancy by reacting to threshold alerts



Event to Actions



Trigger Strobe or Speaker



Send to Monitor



Push Alert to Mobile and/ or
Send E-mail



Occupancy threshold is triggered, now what?

Challenges with changing protocols?



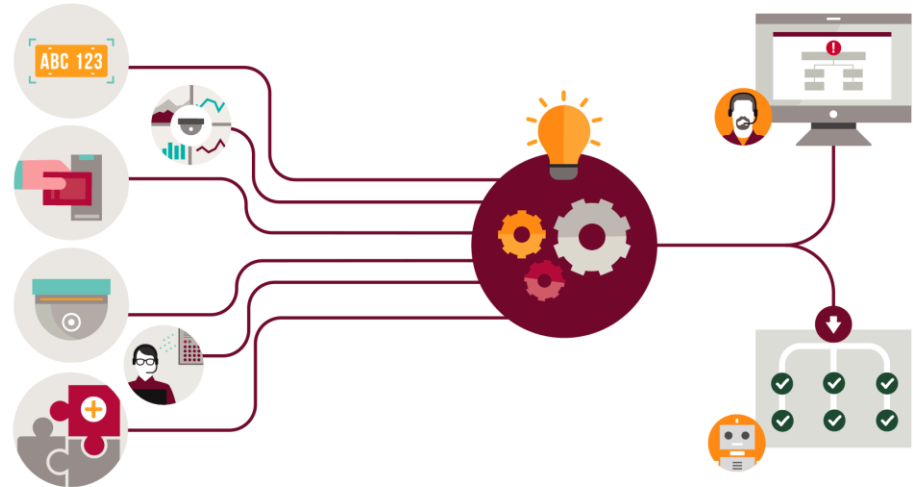
4.

Tap into your existing systems

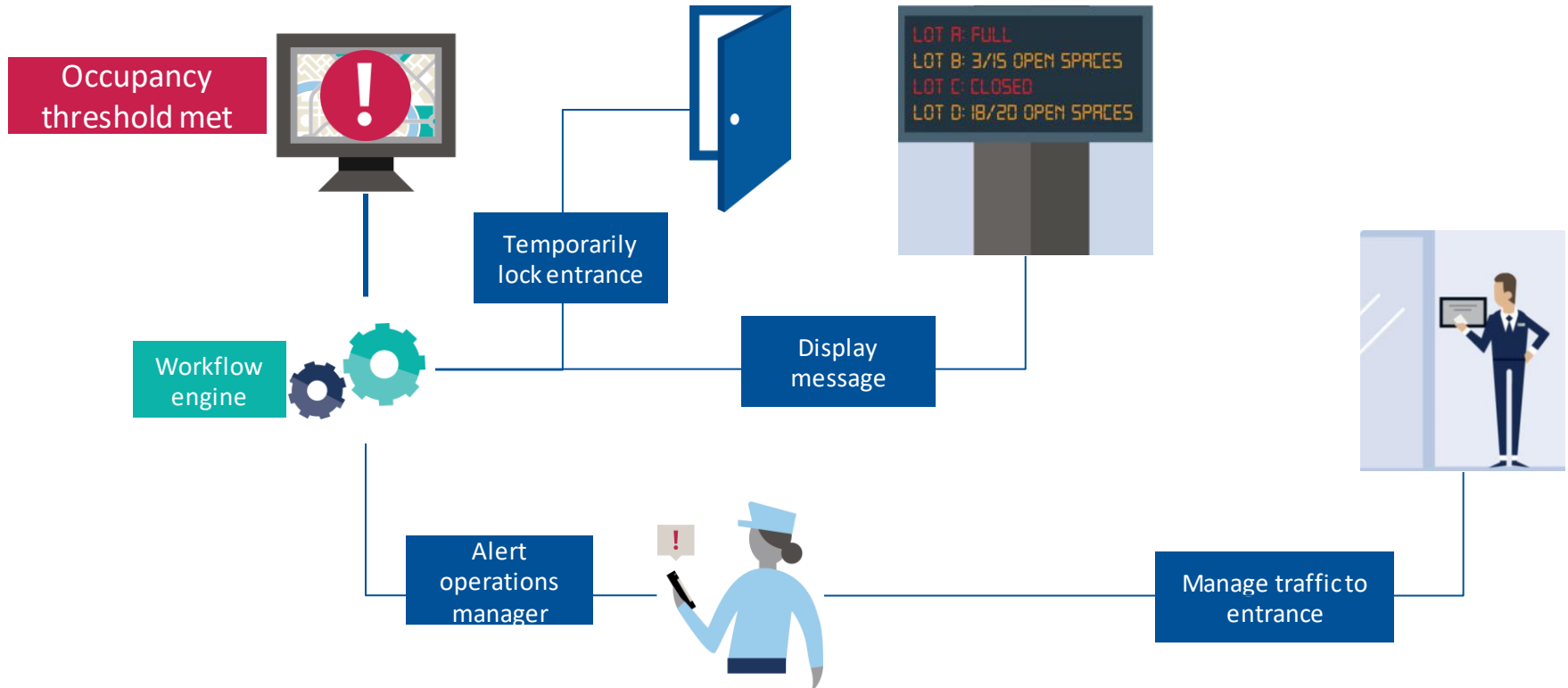
Update & manage new procedures

Automate decisions & notifications

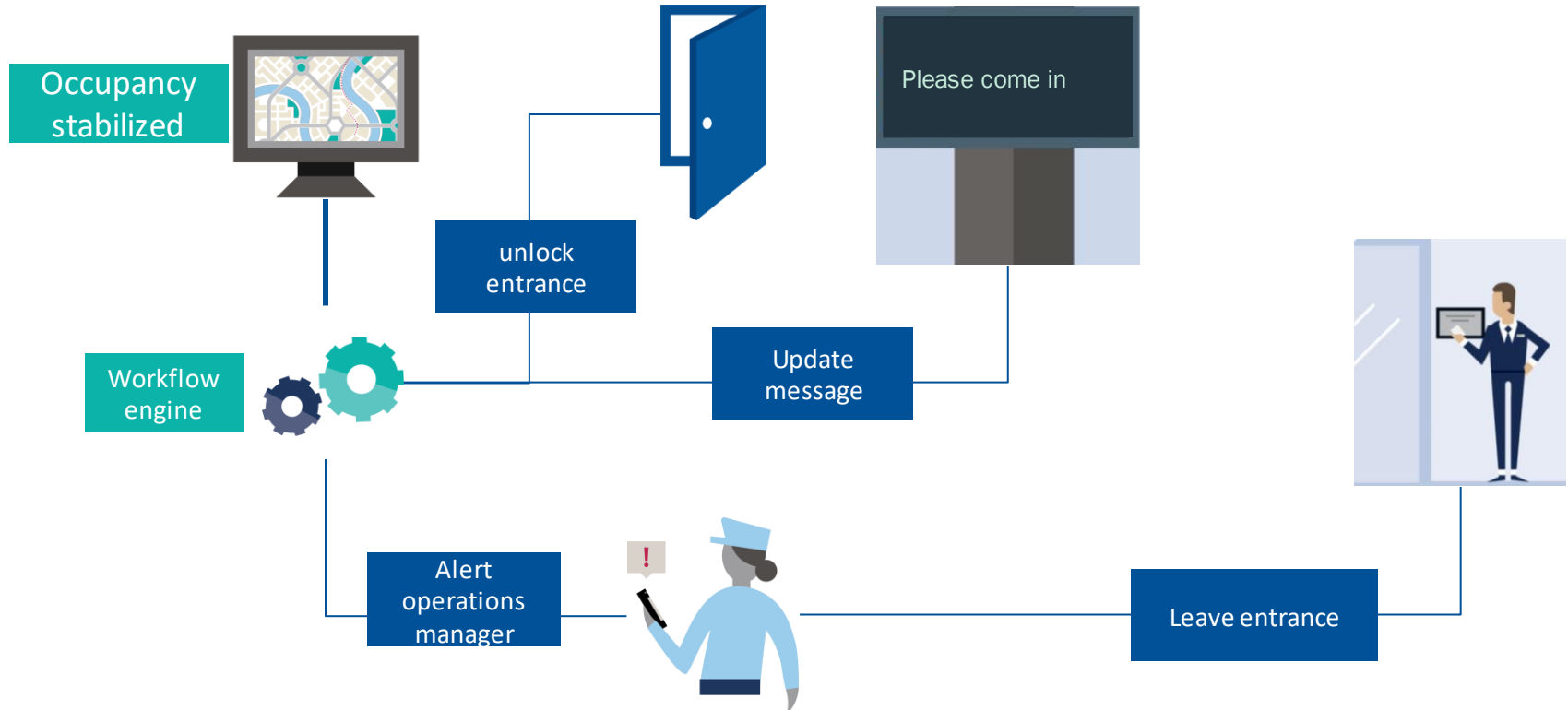
Provide real-time data and support to operators



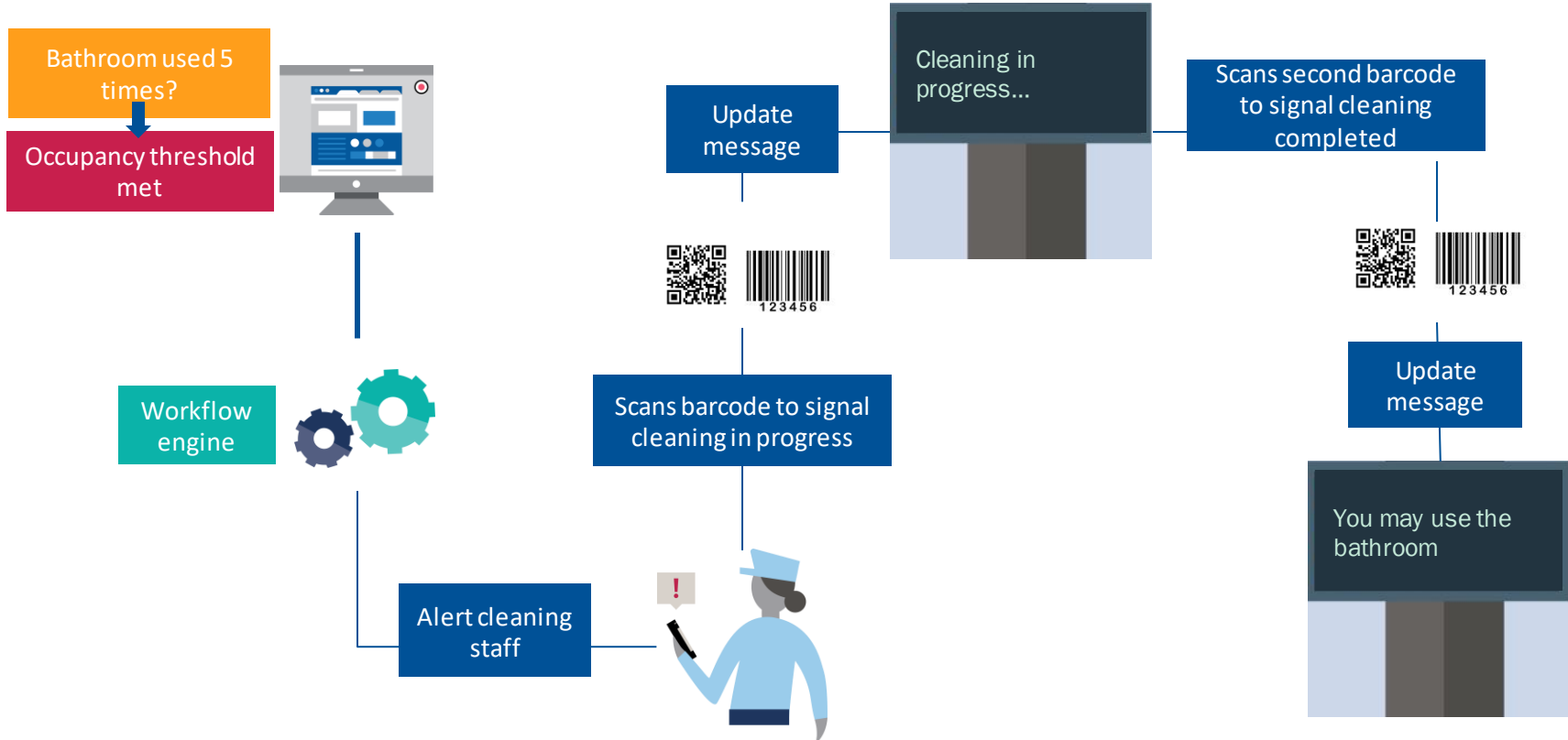
What happens when an occupancy limit is hit?



What happens when occupancy is stabilized?



How to ensure dynamic cleaning schedule?



Use your security platform to work smarter



- Dashboards show you when cleaning was last completed
- Who completed the cleaning
- How long it took
- Alerts you of compliance alarms i.e. missed cleaning

Managing Access in a Smarter way

Employees and Visitors

Progressive deconfinement era.



What is COVID teaching us about how we manage the access to our buildings?

The turning point?



Managing site access requests remotely and effectively is a necessity to ensure the Safety of All.

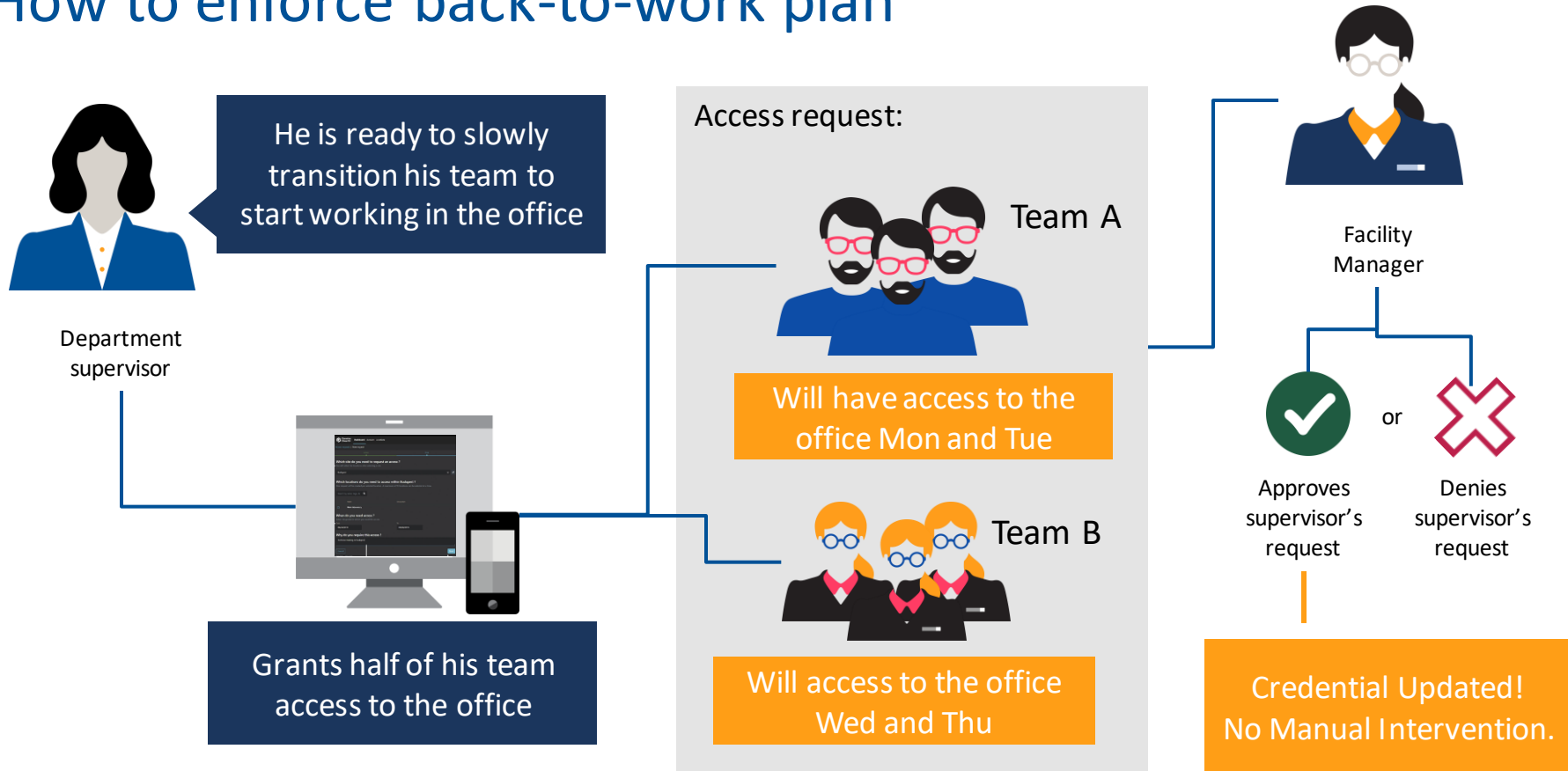
Do these individuals really need access?

Who is approving these requests?

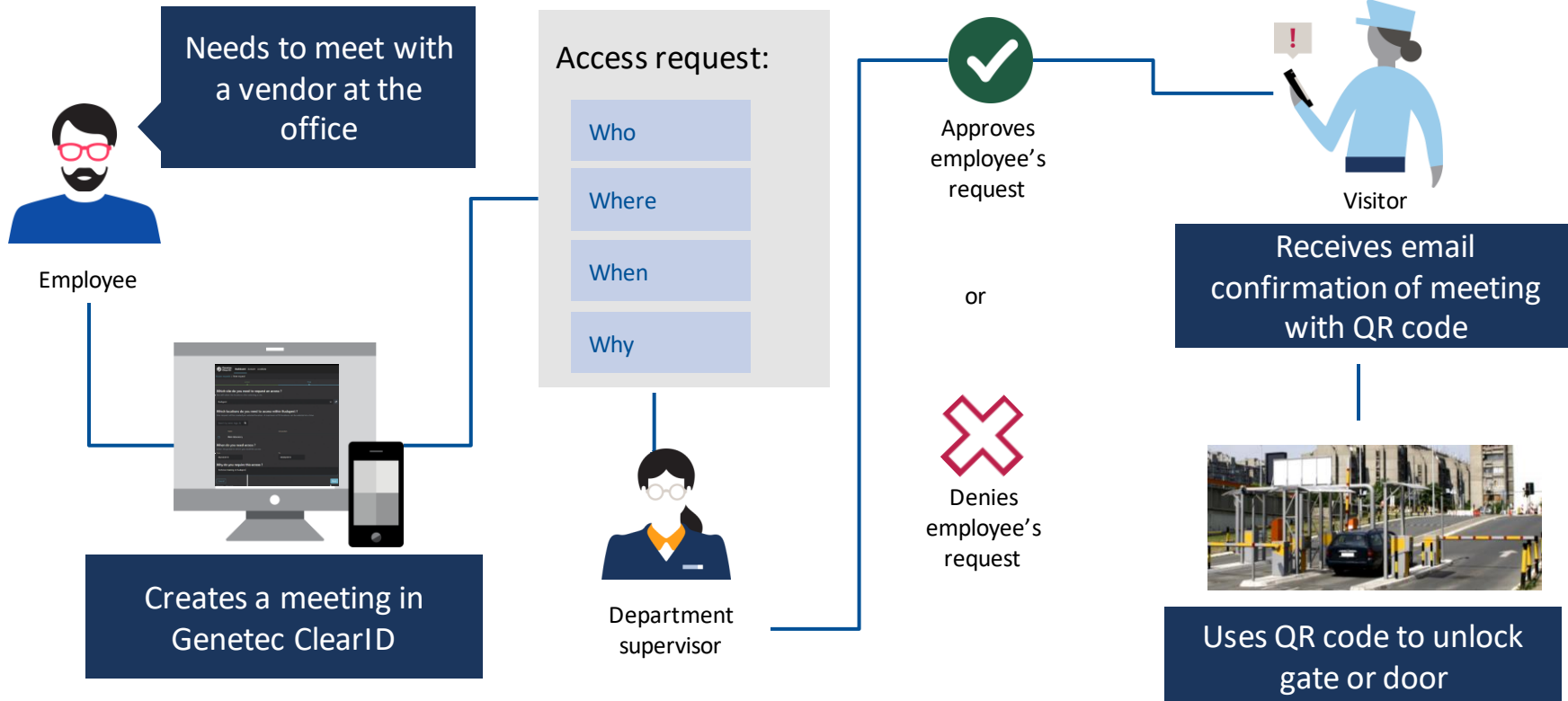
Multi-site management is even more complex without the proper tools.

True for Employees and Visitors.

How to enforce back-to-work plan

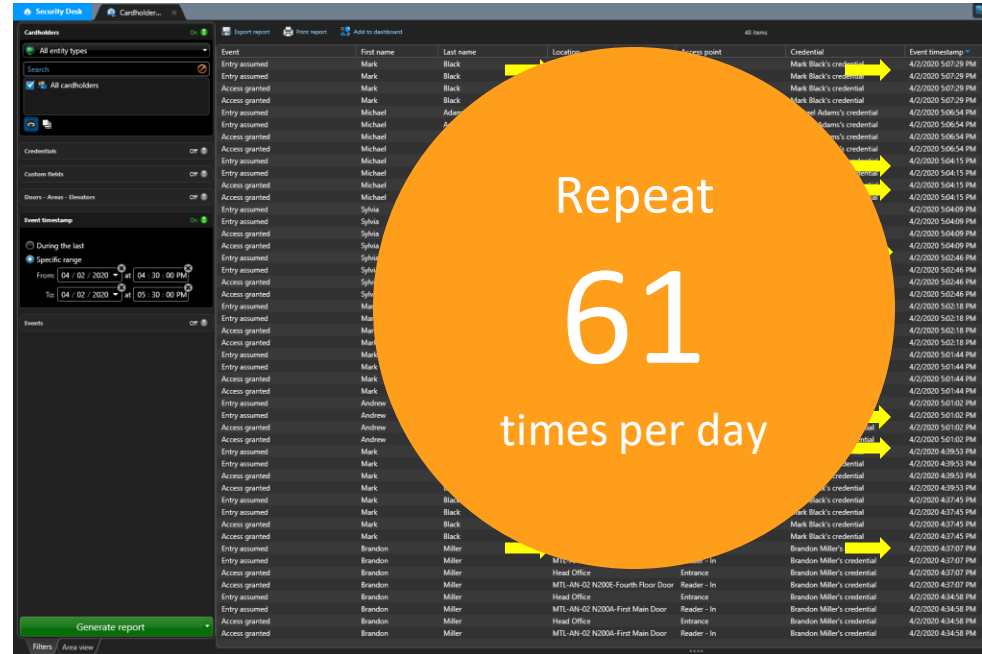


How to ensure visitors have a safe experience



Tracking proximity using access control data

Access control systems let you track the movement of an individual across your facilities. But tracking who might have been close is time-consuming.



Cardholder activity report (over 3-5 days)

Door activity report 1

Door activity report 2

Door activity report X

Contagion proximity report

Free tool to identify staff, visitors and customers who might have been in close contact with an infected individual.



Filter

Mnk

Collision time: 10 Second(s)

Within max: 3 meter(s)

Time range On

During the last

Specific range

From: 20 / 04 / 2020 at 18 : 00 : 00

To: 20 / 04 / 2020 at 23 : 59 : 59

Contact name	Encountered contact name	Location	Start time	End time	Elasped time between	Average distance (m)
Mnk	Ema	SAM Machine Barbe a Papa	20/04/2020 18:42:45	20/04/2020 18:43:15	0 d 0 hr 0 min. 30 sec.	1,46115545531589
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:42:45	20/04/2020 18:43:03	0 d 0 hr 0 min. 17 sec.	0,99271579910127
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:43:05	20/04/2020 18:43:16	0 d 0 hr 0 min. 10 sec.	0,767156016817895
Mnk	Ema	SAM Machine Barbe a Papa	20/04/2020 18:43:46	20/04/2020 18:44:23	0 d 0 hr 0 min. 36 sec.	1,21772350109674
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:43:47	20/04/2020 18:44:03	0 d 0 hr 0 min. 16 sec.	0,588761510420777
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:44:08	20/04/2020 18:44:22	0 d 0 hr 0 min. 14 sec.	1,14059292029191
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:44:48	20/04/2020 18:45:08	0 d 0 hr 0 min. 20 sec.	1,07659440335469
Mnk	Ema	SAM Machine Barbe a Papa	20/04/2020 18:44:48	20/04/2020 18:45:07	0 d 0 hr 0 min. 19 sec.	1,35277327705009
Mnk	Ema	SAM Machine Barbe a Papa	20/04/2020 18:45:29	20/04/2020 18:45:48	0 d 0 hr 0 min. 18 sec.	1,99767356486199
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:45:29	20/04/2020 18:45:41	0 d 0 hr 0 min. 11 sec.	2,4121434136758
Mnk	Ugo	SAM Machine Barbe a Papa	20/04/2020 18:45:58	20/04/2020 18:46:47	0 d 0 hr 0 min. 49 sec.	1,03286875128152
Mnk	Ema	SAM Machine Barbe a Papa	20/04/2020 18:45:58	20/04/2020 18:46:48	0 d 0 hr 0 min. 49 sec.	1,48885439613677

Data: Encountered contact name Show: Top 10 Options Doughnut



Generate report

In Summary

- As you look to manage the Health and Safety of your environment, consider these things:
 - Use technology for the right reasons! Technology can indeed enable us all to work smarter, and more efficiently.
 - Through Automation - Look at how technology can help you
 - **Manage the flow within a building, in its lobbies and its open spaces**
 - **Manage the Access Control process and the approvals for tenants and visitors**
 - **Provide you with means to go as touchless as possible**
 - **Automate your triggers , audits and allow you to adapt your SOPs – in real-time**
 - **And finally, Minimize your risk with Contact Proximity reports**

Questions?
Comments?

Genetec™

Thank you.

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Ty Miller – tmiller@genetec.com



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